

## **Property Assessed Clean Energy (PACE)**

Local resilience.
Scalable impact.
Sustainable returns.







#### Who we are

### A leading investor in Canada's resilient future

- The Federation of Canadian Municipalities' Green Municipal Fund (FCM's GMF) is one of Canada's leading funders and investors in local sustainability and climate action.
- **\$1.9B** approved for more than **2,700** projects over **25** years, strengthening communities and boosting local economies.
- GMF connects private investors with scalable, investment-ready opportunities in a growing borrower market.

#### What we do

### **Expanded opportunities to invest in local sustainability**

GMF paves the way for investors to access scalable, risk-adjusted opportunities in local resilience, and:

- builds a robust pipeline of investmentready projects across energy systems, transportation, community facilities, and critical infrastructure
- connects investors with municipalities that have demonstrated need, unlocking scalable, high-impact opportunities
- manages credit risk through loan loss provisions and other credit enhancements to safeguard investments
- designs investments that deliver financial growth, measurable sustainability outcomes, and lasting social impact

Together, we can turn local resilience into high-impact investments.



# Proven success: residential energy-efficiency and resilience financing

Investing in local resilience protects assets, reduces risk, and ensures long-term returns. The proven PACE model shows how such investments deliver measurable impact and sustainable returns.

#### PACE at a glance

- provides low-cost, long-term financing for residential energy efficiency and resilience upgrades
- offers fixed-rate loans amortized over the life of the upgrade (up to 30 years), repaid conveniently through property tax bills
- secured by a priority lien, making it a lower-risk investment
- catalyzed and scaled through GMF, attracting \$70 million+ in private investment and expanding nationwide in Canada
- **trusted** by investors for:
  - zero homeowner defaults to date in GMF-funded PACE programs
  - steady cash flow
  - high-quality collateral
  - **creditworthy** municipal partners
  - added protection through loan loss reserves

PACE proves that local resilience can drive both financial performance and local progress.

#### Invest with us

Learn more about FCM's GMF and how we can unlock and scale investment opportunities together:

#### greenmunicipalfund.ca/invest







By financing home energy upgrades through models like **PACE**, utility on-bill financing, and third-party lending. **CEF**:

- is Canada's only initiative helping municipalities and partners launch home energy-efficiency programs
- creates risk-adjusted investment opportunities through rigorous funding criteria
- accelerates PACE adoption, attracting impact investors, banks, and private capital

CEF delivers measurable benefits while unlocking scalable, secure investments for private capital.

#### **CEF's success story: Better Homes Ottawa**

Launched in 2021 with a GMF loan and catalytic capital to de-risk early participation, Better Homes Ottawa uses the PACE model, offering homeowners affordable loans for energy-efficient upgrades.

- **20-year**, low-interest PACE loans repaid via property tax bills
- 240 homes upgraded, reducing emissions by 40% per home annually
- first phase fully subscribed, with long-term capital secured through Vancity Community Investment Bank



Investing in resilience is a smart risk management approach. GMF's Residential Resilience Financing:

- extends support to climate-resilient home upgrades alongside energy-efficiency financing
- protects homes, assets, and investments from floods, wildfires, and extreme weather
- delivers measurable economic benefits and strong return potential through GMF partnerships

RRF helps investors achieve solid financial performance while strengthening local resilience.



## Invest with GMF. Unlock scalable climate solutions

As climate risks rise, private investors can help meet growing local demand for resilience solutions while achieving strong returns.

- **Partner** with GMF to access Canada's fast-growing municipal market.
- Leverage GMF's expertise to maximize returns and reduce risk.
- Invest in risk-adjusted, ready-to-scale projects in high-quality assets with proven impact.
- Drive energy-efficiency and resilience upgrades that deliver financial, environmental, and social value.

Together, we can accelerate sustainability and resilience while generating measurable financial returns.





